

RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan

Session 2022-23

Name of Subject In-charge-Asha

Class B.Com Vth Semester

Subject-Entrepreneurship and Small Scale Business

Month & Year	Topics
March 2022-23 Week 4th Week 5th April Week 1st	Entrepreneurship: Meaning, Emergence of Entrepreneurship, Knowledge and Skills Requirement, Features of Successful Entrepreneurs, Role of Entrepreneurship in Economic Development, Entrepreneurship Process, Factors Impacting Entrepreneurship, Managerial vs. Entrepreneurial Approach Types of Entrepreneurs, Entrepreneur, Intrapreneur and Professional Manager.
Week 2nd Week 3rd Week 4th May Week 1st	Generating Business Idea -Sources of New Ideas, Methods of Generating Ideas; Creative Problem Solving, Opportunity Recognition, Environmental Scanning, Competitor and Industry Analysis; Feasibility Study- Market Feasibility, Operational Feasibility, Financial Feasibility.
Week 2nd Week 3rd Week 4th	Preparation of Business Plan, Presenting Business Plan to Investors, Preparing Project Report, Entrepreneurial Plans and Network of Indian Institutions.
June Week 1st Week 2nd Week 3rd Week 4th	Entrepreneurial Mobility and Functional Plans: Factors Influencing Mobility, Occupational Mobility, Locational Mobility. Functional Plans: Marketing Plan, Steps in Preparing Marketing Plan, Contingency Planning.

*Asha*  
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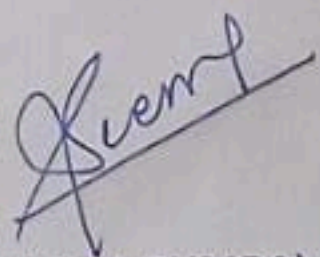
Session 2022-23

Name of the Assistant/ Associate Professor: Ms. Seema Bumra

Class and Section: B. Com 6<sup>th</sup> sem. Sec A and B

Subject: Goods & Services Tax

Month	Particulars
March 2023	Tax structure, overview of GST, administration of GST.
April 2023	Taxable event, scope of supply, Levy and collection of tax, small taxable persons, time of supply, IGST, nature of supplies.
May 2023	Place of Supply, value of taxable supply, ITC, Registration, Tax Invoice, Credit & debit notes, returns, assessment and audit, Payment of Tax, Basics of customs duty
June 2023	Import & Export, Export Promotion schemes, Revision

  
(SEEMA BUMRA)



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LESSON PLAN 2022-23

Class: B.Com 4th Sem. (4th sem)

Subject: Commerce

Name of Paper: Business Statistics. Sec(A, B)

Name of Teacher: Ms. Preeti

Month	Week	
March	Week 4th	Origin, Development, Definition, scope use and limitation.
	Week 5th	Type of Measurement scale. Primary and Secondary data.
April	Week 1st	Collection, Classification and Tabulation of Data
	Week 2nd	Diagrammatic and graphical Presentation of Data-Bar, Ogives.
	Week 3rd	Concept and measure of Central tendency.
	Week 4th	Dispersion, (absolute and relative)
May	Week 1st	Index Number (Method of Construction) Test of Adequacy
	Week 2nd	Correlation - [Karl Pearson Spearman's Rank Correlation]
	Week 3rd	Regression [Properties, Regression lines]
	Week 4th	Analysis of Time Series [models].
June	Week 1st	Theory of Probability, Models.
	Week 2nd	Baye's Theorem.
	Week 3rd	Binomial, Poisson and Normal Distribution
	Week 4th	Properties of All Distribution



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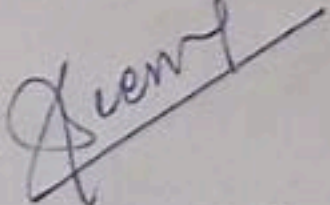
Session 2022-23

Name of the Assistant/ Associate Professor: Ms. Seema Bumra

Class and Section: B. Com 4<sup>th</sup> sem Sec A and B

Subject: Business Ethics

Month	Particulars
March 2023	Nature, scope and importance of business ethics
April 2023	Corporate social responsibility, corporate governance, business ethics issues and institutionalisation.
May 2023	ethical decision making and ethical leadership, implementing business ethics, business ethics in global economy
June 2023	Business sustainability

  
(SEEMA BUMRA)



**RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI**  
**LESSON PLAN 2022-23**

**Class: B.Com 2<sup>nd</sup> Semester (Section A&B)**

**Subject: Commerce**

**Name of Paper: Financial Accounting-II**

**Name of Teacher: GORAV**

Month	Week	
March	Week 4th	Hire Purchase System and Installment Payment System
	Week 5th	Continue
April	Week 1st	Royalty Accounts
	Week 2nd	Continue
	Week 3rd	Branch Account
	Week 4th	Continue
May	Week 1st	Joint Ventures
	Week 2nd	Continue
	Week 3rd	Dissolution of Partnership Firms
	Week 4th	Insolvency of Partners, Garner vs Murray Rules
June	Week 1st	Insolvency: Peacemeal Distribution, Amalgamation & Sale of Partnership Firm
	Week 2nd	Insolvency Accounts of Non-Corporate Entities
	Week 3rd	Continue
	Week 4th	Revision

*gorav*



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LESSON PLAN 2022-23

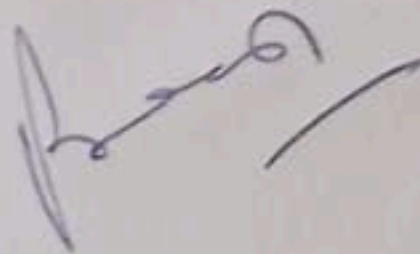
Class: B.Com 6th Sem.

Subject: Commerce Sec(A,B)

Name of Paper: FMO

Name of Teacher: Ms. Preeti

Month	Week	
March	Week 4th	Indian Money market (composition and structure)
	Week 5th	Recent Trend in Money Market
April	Week 1st	Security Market (Capital Market)
	Week 2nd	New Issue Market, Secondary Market
	Week 3rd	Role of stock exchange listing
	Week 4th	functions of stock exchange
May	Week 1st	SEBI - Introduction, Role, its power, objective, scope
	Week 2nd	Investor Protection, grievances concerning to them.
	Week 3rd	Functions on stock exchange
	Week 4th	Merchant Banking - functions, Roles SEBI guidelines.
June	Week 1st	Development financial Institutions Role & functions
	Week 2nd	Revision
	Week 3rd	Revision
	Week 4th	Revision





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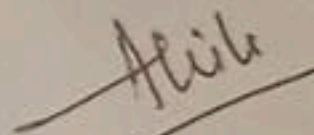
Session 2022-23

Name of the Assistant/ Associate Professor: Anita Sharma

Class and Section: B.COM. 4<sup>th</sup> Semester

Subject:-SPSS

March 2023	SPSS:- Introduction, Advantage and Disadvantage Data Entry, Data Editor
April 2023	Data View, Variable View, Pivot Table Editor, Text Output Editor, Chart Editor.
May 2023	Procedure of Analysis: Descriptive Analysis, Custom Table, General Linear Model, Correlation, Regression, Loonier, Classify, Data Reduction, Scale, Time Series: Auto Correlation, Cross Correlation.
June 2023	Procedure of Analysis: Spectral, Survival, Bar, Line, Area, Pie, Boxplot, Pareto, Control, Normal PP Plots, Normal QQ Plots, Sequences, Reports

  
(Anita Sharma)



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LESSON PLAN 2022-23

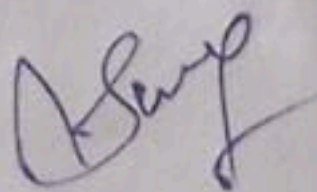
Class: B.com. IVth Semester (Section A)

Subject: Commerce

Name of Paper: Corporate Accounting-II

Name of Teacher: Sunil Kumar

Month	Week	
March	Week 4th	Meaning and methods of liquidation
	Week 5th	Order of Payment, Liquidator's final statement of account
April	Week 1st	Numerical of liquidation of company.
	Week 2nd	Numerical
	Week 3rd	Meaning and objective of FRFI, Mutual Funds, Annual Report, Non Banking Finance Company, NPA, Merchant Bankers, Stock Brokers
	Week 4th	Accounts of Banking Company Numerical
May	Week 1st	Numerical
	Week 2nd	Accounts of Holding Company, Consolidated Balance Sheet, Inter Company Owings
	Week 3rd	Numerical
	Week 4th	Numerical
June	Week 1st	Amalgamation, Absorption, Reconstruction, Methods of purchase consideration, Accounting treatment in the books of Transferor Company & Transferee Company.
	Week 2nd	Numerical
	Week 3rd	Numerical
	Week 4th	Internal Reconstruction with Numerical





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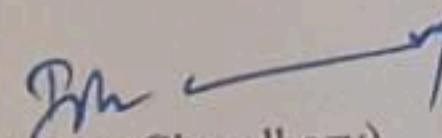
Session 2022-23

Name of the Assistant/ Associate Professor: Isha Chaudhary

Class and Section: B.COM. 4<sup>th</sup> Semester

Subject:-SPSS

March 2023	SPSS:- Introduction, Advantage and Disadvantage Data Entry, Data Editor
April 2023	Data View, Variable View, Pivot Table Editor, Text Output Editor, Chart Editor.
May 2023	Procedure of Analysis: Descriptive Analysis, Custom Table, General Linear Model, Correlation, Regression, Loonier, Classify, Data Reduction, Scale, Time Series: Auto Correlation, Cross Correlation.
June 2023	Procedure of Analysis: Spectral, Survival, Bar, Line, Area, Pie, Boxplot, Pareto, Control, Normal PP Plots, Normal QQ Plots, Sequences, Reports

  
(Isha Chaudhary)



**RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI**

**LESSON PLAN 2022-23**

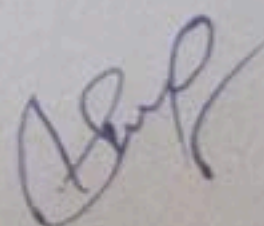
**Class: B.com. VIth Semester (Section A&B)**

**Subject: Commerce**

**Name of Paper: Cost Accounting-II**

**Name of Teacher: Sunil Kumar**

<b>Month</b>	<b>Week</b>	
<b>March</b>	Week 4th	Process Costing
	Week 5th	Continue
<b>April</b>	Week 1st	Continue
	Week 2nd	Budgetary Control
	Week 3rd	Installation of Budgetary Control System
	Week 4th	Performance Budgeting, Zero Base Budgeting
<b>May</b>	Week 1st	Marginal Costing
	Week 2nd	Absorption Costing
	Week 3rd	Marginal Cost
	Week 4th	Contract Costing
<b>June</b>	Week 1st	Preparation of Contract Account, Escalation clause
	Week 2nd	Cost + contract
	Week 3rd	Job and Batch Costing
	Week 4th	revision





RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

LESSON PLAN 2022-23

Class: B. Com. - II (Section B)

Subject: Marketing Management

Name of Paper: Marketing Management

Name of Teacher: Mrs. Shikha

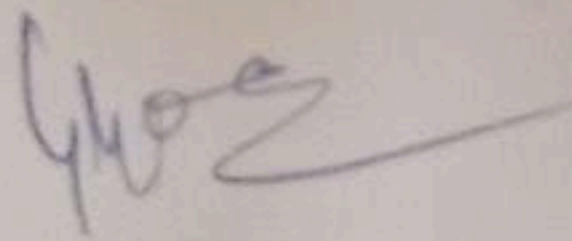
Month	Week	
March	Week 4th	Nature, Scope and Importance of marketing mgt. 7 P's of marketing.
	Week 5th	Market Segmentation, E-marketing.
April	Week 1st	Consumer Behavior, factors affecting Buying Behaviour.
	Week 2nd	Product Planning and Development Stages of New Product Development Product life cycle and its stages
	Week 3rd	
	Week 4th	
Week 1st	Branding and Trademark.	
May	Week 2nd	Types of Branding, and its policies Pricing strategies and factors. Pricing objectives and policies.
	Week 3rd	
	Week 4th	
	Week 1st	
June	Week 2nd	Advertising, Sales Promotion Publicity and its nature.
	Week 3rd	
	Week 4th	
	Week 4th	

Shikha



**RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI****LESSON PLAN 2022-23****Class: B.COM 6<sup>th</sup> Semester (Section A&B)****Subject: Commerce****Name of Paper: Tax Procedures And Practices****Name of Teacher: GORAV**

<b>Month</b>	<b>Week</b>	
<b>March</b>	Week 4th	Revision of Deduction U/ss 80C to 80U (5 <sup>th</sup> Se m), Rebate and Relief of Tax
	Week 5th	Computation of Total Income
<b>April</b>	Week 1st	Tax Liability of Individuals
	Week 2nd	Assessment of HUF, AoP
	Week 3rd	Assessment of Firms
	Week 4th	Assessment of Firms
<b>May</b>	Week 1st	Income Tax Authorities and their Powers, Procedure of Assessment
	Week 2nd	Deduction of TDS
	Week 3rd	Advance Payment of Tax
	Week 4th	Recovery and Refund of Tax
<b>June</b>	Week 1st	Appeals & Revision
	Week 2nd	Penalties
	Week 3rd	Offences and Prosecution
	Week 4th	Revision





RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

LESSON PLAN 2022-23

Class: B. Com 4<sup>th</sup> Sem

Subject: Commerce

Name of Paper: Banking and Banking Law

Name of Teacher: Mrs Jyoti Beninwal

Month	Week	
March	Week 4th	Commercial Banks, NPAs, Structure of Commercial Banking System
	Week 5th	Credit Creation, E-Banking
April	Week 1st	RRBs, Cooperative Banking in India
	Week 2nd	RBI, Monetary Policy
	Week 3rd	Determination & Regulation of Interest Rate India, Banker & Customer
	Week 4th	Special types Bank's Customers
May	Week 1st	Garnished order
	Week 2nd	Banker's Right
	Week 3rd	Negotiable Instruments - Features, Holder and Holder in due Course
	Week 4th	Rights and Liabilities of Parties, Capacity of parties
June	Week 1st	Minor's Position, legal representative
	Week 2nd	Drawer of Bills or Cheque, liability of maker of note & Acceptors of Bill.
	Week 3rd	liability of endorsed Negotiable Instruments without consideration
	Week 4th	Endorsements

Jyoti



Lesson Plan

Session 2022-23

Name of Subject In-charge: Ashu Katiwala

Class B.Com II (IVth Sem)

Subject Corporate Law

Month & Year	Topics
Mar 2022-23 Week 4 April 2022-23 Week 1	Company: Meaning, characteristics and Nature, Types of Companies Private Companies
Week 2 Week 3 Week 4	Formation, Promotion and incorporation of a company Memorandum of Association Articles of Association
May 2022-23 Week 1 Week 2 Week 3	Share capital of a company Members and Shareholders of a co. Borrowing Powers Shares & Stocks
Week 4 Week 5	Directors: Appointment, Removal, Powers Duties & Liabilities
June 2022-23 Week 1	Share Certificate and Share Warrant
Week 2 Week 3 Week 4	Company Meetings and Resolutions Meetings Procedure or Requisites of a valid Meeting

Ashu



RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan

Session 2022-23

Name of Subject In-charge-Suman

Class B.Com Vth Semester , Section B

Subject-Entrepreneurship and Small Scale Business

Month & Year	Topics
March - 2022-23 Week 4 April - 2022-23 Week 1 Week 2 Week 3	Entrepreneurship: Meaning, Emergence of Entrepreneurship, Knowledge and Skills Requirement, Features of Successful Entrepreneurs, Role of Entrepreneurship in Economic Development, Entrepreneurship Process, Factors Impacting Entrepreneurship, Managerial vs. Entrepreneurial Approach Types of Entrepreneurs, Entrepreneur, Intrapreneur and Professional Manager.
April week 4 May week 1 week 2	Generating Business Idea -Sources of New Ideas, Methods of Generating Ideas; Creative Problem Solving, Opportunity Recognition, Environmental Scanning, Competitor and Industry Analysis; Feasibility Study- Market Feasibility, Operational Feasibility, Financial Feasibility.
May week 3 week 4 week 5	Preparation of Business Plan, Presenting Business Plan to Investors, Preparing Project Report, Entrepreneurial Plans and Network of Indian Institutions.
June week 1 week 2 week 3 week 4	Entrepreneurial Mobility and Functional Plans: Factors Influencing Mobility, Occupational Mobility, Locational Mobility. Functional Plans: Marketing Plan, Steps in Preparing Marketing Plan, Contingency Planning.

Suman  
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 24/03/2023



**RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI**

**LESSON PLAN 2022-23**

**Class: B.Com 2nd Semester**

**Subject: Economics**

**Name of Paper: Indian Economy and Business Environment (19BC-202)**

**Name of Teacher: Mr. Narender Kumar**

Month	Week	Topics
March	Week 5th	Introduction to Business Environment: Meaning, Elements,
April	Week 1st	Importance of Business Environment, Current Indian Business Environment
	Week 2nd	Environmental Analysis: Objectives, Process, Environmental Limitations,
	Week 3rd	SWOT / SWOC, ETOP Analysis with special reference to Indian Industry.
	Week 4th	Definition of Business Environment, Dimensions of Business Environment: National Institution for Transforming India (NITI Aayog),
May	Week 1st	Economic Environment. Balance of Trade & Balance of Payment: Definition, Difference between Balance of Trade & Balance of Payment, Uses, Components.
	Week 2nd	Meaning and Causes of unemployment, Problems of Growth: Unemployment, Inflation, Industrial Sickness Regional Imbalances.
	Week 3rd	Industrial Policy: Meaning, Objectives, History, Industrial Policy for the Growth of Industries (latest)
	Week 4th	Meaning and Features of Monetary Policy, Instrument of Monetary Policy.
June	Week 1st	Meaning and features of Fiscal Policy, Instrument of Fiscal Policy.
	Week 2nd	Meaning and Definition of New Economic Policy. Liberalization, Privatisation & Globalisation
	Week 3rd	International Economic Institutions: International Monetary Fund, World Trade Organization, World Bank.
	Week 4th	<b>Revision and Test</b>

*Narender Kumar*



RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

LESSON PLAN 2022-23

Class: B. Com. - II (Section B and C)

Subject: Commerce

Name of Paper: Banking and Banking Law

Name of Teacher: Mrs. SHIKHA

Month	Week	
March	Week 4th	Definition of Bank, Commercial Bank, Non-Performing Assets.
	Week 5th	Banking system in India and Process of credit creation.
April	Week 1st	RRB, Co-operative Bank, RBI
	Week 2nd	RBI - Regulations and Guidelines Regarding credit creation.
	Week 3rd	RBI - Functions of RBI.
	Week 4th	Monetary Policy - Factors.
May	Week 1st	Determination and Regulation of
	Week 2nd	Int. Rate in India. Banker and
	Week 3rd	customer Relationship, Types of Bankers customers.
	Week 4th	All special types of Banking customers.
June	Week 1st	Negotiable instruments, Holder and Holder in due course.
	Week 2nd	Rights and liabilities of Parties of negotiable instrument
	Week 3rd	Endorsement - legal Provisions. Regarding endorsement.
	Week 4th	Kind of endorsement.

Shikha



RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan

Session 2022-23

Name of the Assistant/ Associate Professor: ANITA SHARMA

Class and Section: B.COM. 4<sup>th</sup> Semester

Subject: Marketing Management

March 2023	Introduction of Marketing Marketing Concept
April 2023	Market Segmentation Consumer Behaviour Product Planning and Development Development of New Product
May 2023	Product Life Cycle Branding Product Pricing Advertising and Advertising Media
June 2023	Evaluation of Advertising Effectiveness Sales Promotion Publicity and Public Relations E-Marketing

*Anita*  
(ANITA SHARMA)



RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan


Session 2022-23

Name of the Assistant/ Associate Professor: ISHA CHAUDHARY

Class and Section: B.Com. 4<sup>th</sup> Sem.

Subject: Business Statistics

Month	Particulars
March 2023	Statistics-Introduction and origin. Statistics-science or art. Meaning of primary and secondary data. Classification-meaning and objects. Tabulation-meaning and objects. Rules for construction of diagrams.
April 2023	Graphical presentation of time series. Essentials of a good average. Mean, median, partition values. Dispersion. Range, semi-interquartile range. Mean deviation, standard deviation. Lornez curve. Skewness. Moments and kurtosis
May 2023	Correlation-meaning, uses, causation. Types and degrees of correlation. Regression equations. Regression lines and standard error of estimate
June 2023	Index Numbers-meaning, types, uses and methods. Analysis of time series-components and models. Theory of probability and its approaches. Probability distribution. Binomial, poisson and normal distribution.

  
(ISHA CHAUDHARY)



# RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

## LESSON PLAN 2022-23

**Class: B.com. IIIrd Semester (Section-C)**

**Subject: Commerce**

**Name of Paper: Marketing Management**

**Name of Teacher: Sunil Kumar**

Month	Week	
March	Week 4th	Marketing Concept: Traditional and Modern
	Week 5th	7P's of Marketing
April	Week 1st	Market Segmentation, E-marketing
	Week 2nd	Customer Behavior, Factor affecting buyer behavior
	Week 3rd	Product Planning in Marketing, Stages of new product
	Week 4th	Product Life Cycle,
May	Week 1st	Branding and Trademark,
	Week 2nd	Types of Branding
	Week 3rd	Pricing
	Week 4th	Types of price policy and pricing strategies
June	Week 1st	Advertisement
	Week 2nd	Media of Advertising
	Week 3rd	Sales Promotion
	Week 4th	Publicity

