

RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan

Session 2022-2023

Name of Subject In-charge-Suman

Class M.com 2nd Semester

Subject- E-Commerce

Month & Year	Topics
<p>March 2022-23</p> <p>Week 4</p> <p>Week 1 (April)</p> <p>Week 2</p> <p>Week 3</p> <p>Week 4</p>	<p>Meaning and concept of E-Commerce, Elements of E-Commerce</p> <p>E-Commerce practices v/s traditional practices, Benefits and limitation of E-Commerce.</p> <p>Types of E-Commerce system:- B2B, B2C, C2C, C2B, B2G and G2C</p> <p>Service provider, e-distributor, procurement and just in time delivery.</p> <p>E-Internet and its role in E-Commerce</p>
<p>May</p> <p>Week 1</p> <p>Week 2</p> <p>Week 3</p> <p>Week 4</p> <p>Week 5</p>	<p>Electronic Payment System:- Transactions through Internet, requirements of e-payment system</p> <p>Types of an Electronic Payment system- credit cards, Debit card, Smart Cards; Latest Payment Tools- BHIM, UPI, PAYTM, GOOGLE PAY etc</p> <p>E-money Electronic fund Transfer (EFT) System.</p> <p>Security of E-Commerce: Concept and Need of security in E-Commerce</p> <p>Security schemes for an electronic payment systems</p> <p>- Encryption, Digital, Signature etc.</p>
<p>June</p> <p>Week 1</p> <p>Week 2</p> <p>Week 3</p>	<p>Network place v/s Markets place, impact of E-Commerce on market, , online, ,</p> <p>Marketing issues in e-marketing, direct marketing one to one marketing consumer shopping procedure on the internet</p> <p>Role of E-Broker, Broker Based service, Online stocks trading and concept of Demat</p>

Week 4	Account E-Auction, E - Ticketing
July Week 1 Week 2	Digital economy:-Concept, Major characteristics, economic rules, . Impact of Digital Economy on trading and Intermediaries Impact of Digital Economy on business recourses and functional areas in banking, financial and insurance organizations. State of E-commerce in India, problems and opportunities in e-commerce in India, legal issues Future of e-commerce.

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24/03/2023
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RAJIV GANDHI GOVT. COLLEGE FOR WOMEN, BHIWANI

Lesson Plan

Session 2022-23

Name of Subject In-charge SUMAN

Class B.Com IInd Year (IVth Semester) Section B & C

Subject Corporate Accounting

Month & Year	Topics
March 2022-23 Week 4 April week 1 week 2	Provision of Accounting Standard: 14 (ICAI) Internal Reconstruction, External reconstruction nature of merge and purchase
April 2022-23 week 3 week 4 may week 1	Provision of accounting standard 21 (ICAI) Accounts of Holding Companies Consolidated Balance Sheet
May week week 2 week 3 week 4, week 5 June week 1	Final Accounts of Banking Companies Liquidation of Company Financial reporting for financial Institution
week 2 week 3 week 4	Understanding of international financial reporting standards (IFRS)

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LESSON PLAN 2022-23

Class: M. Com - I

Subject: COMMERCE

Name of Paper: Accounting for Managerial Decisions.

Name of Teacher: Mrs. Shikha

Month	Week	
March	Week 4th	Management Principles and Accounting Nature, Scope, Significance Management Accountant - Position and Role
	Week 5th	
April	Week 1st	Contemporary issues in Mgt. Acc.
	Week 2nd	Value chain Analysis, Activity Based accounting.
	Week 3rd	Balanced Score Card Cost - Volume - Profit analysis.
	Week 4th	Contribution Margin, BEP.
May	Week 1st	Standard Costing - Concept advantages and types.
	Week 2nd	Variance analysis - Material
	Week 3rd	Variance analysis - Labour
	Week 4th	Variance analysis - Overhead Transfer Pricing.
June	Week 1st	Responsibility accounting.
	Week 2nd	Ethics in management accounting
	Week 3rd	Quality Costing and TQM.
	Week 4th	Reporting management.

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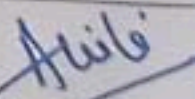
Session 2022-23

Name of the Assistant/ Associate Professor: Anita Sharma

Class and Section: M.Com 2nd Semester

Subject: Computerized Accounting System

March 2023	Computerized Accounting: Meaning, need, Concepts of Accounting Group, Hierarchy of accounts and Codification in accounting. Accounting Packages Data Entry operations using the vouchers Processing for reports to prepare ledgers accounts, Trial Balance and Balance Sheet. ER Model
April 2023	Introduction to Tally. ERP 9 Components of Tally.ERP 9 Window Creating a Company Stock Groups, Stock Categories, Stock items Introducing Groups, Introducing Ledgers, Introducing Vouchers
May 2023	Reports in Tally.ERP 9 Working with balance sheet and P&L A/C report Working with Trial balance report. Payroll- Exploring payroll in Tally.ERP 9. Working with payroll vouchers, defining payroll reports.
June 2023	Taxation in Tally.ERP 9. Taxation- Indian Tax structure Tax Deducted at Source in Tally ERP 9 TDS Vouchers, Printing a TDS Challan Calculating VAT in Tally.ERP 9 Calculating GST in Tally.ERP 9.


(Anita Sharma)

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LESSON PLAN 2022-23

Class: M.Com 2nd Sem
Subject: Commerce
Name of Paper: Financial Management
Name of Teacher: Mrs. Jyoti Beniwal

Month	Week	
March	Week 4th	Financial Management - Nature, Scope & objectives Interface between Finance & other Business functions
	Week 5th	Sources of Finance, Financial Planning
April	Week 1st	Capitalization - over & under, Time value of Money
	Week 2nd	Capital Budgeting
	Week 3rd	Capital structure Decisions, Capital structure Theories
	Week 4th	Capital Rationing
May	Week 1st	Cost of Capital - Computation of Cost & Weighted Avg Cost of Capital
	Week 2nd	CAPM Approach, Agency Costs
	Week 3rd	Dividend Decision
	Week 4th	Dividend Decision Models
June	Week 1st	Working Capital Management
	Week 2nd	Sources of working capital, Cash Management
	Week 3rd	Receivables Management
	Week 4th	Inventory Management

Jyoti

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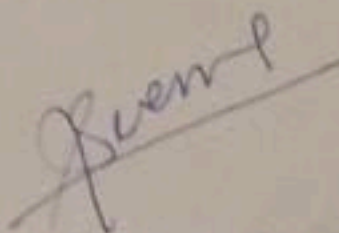
Session 2022-23

Name of the Assistant/ Associate Professor: Ms. Seema Bumra

Class and Section: M. Com 2nd sem.

Subject: Quantitative Techniques for Business Decisions

Month	Particulars
March 2023	Modelling in OR, Basics, Correlation, Regression
April 2023	Testing of Hypothesis (theory), types of error, Level of significance, standard error, degree of freedom, critical value, acceptance and rejection region.
May 2023	Non-Parametric Test, one way classification, two-way classification
June 2023.	Association of Attributes, χ^2 test, misuse of χ^2 test.


(SEEMA BUMRA)

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Session 2022-23

Name of the Assistant/ Associate Professor: ISHA CHAUDHARY

Class and Section: M.COM.

Subject: Marketing Management

Month	Topics
March 2023	Marketing- Nature, Scope and Importance. Marketing concepts and evolution. Selling vs Marketing.
April 2023	Introduction to Marketing Mix. Marketing Environment and Marketing Decisions. Strategic Planning in Contemporary Marketing. Consumer Behaviour. Market Segmentation. Market Targeting and Positioning. New Product Development
May 2023	Branding, Packaging and Labelling. Pricing Decisions. Promotion Decisions. Promotion Mix. Personal Selling and Sales Promotion Publicity and Public Relations
June 2023	Distribution Channels: Nature, Functions, types. Channel Management Decisions. Marketing Research. Sustainability and ethics. Recent Trends in marketing


(ISHA CHAUDHARY)